

South Cambridgeshire District Council

New Landlord Selection Criteria

Testing/Evaluation Mechanisms

Criteria	Open event	Desk top	Visit
Local autonomy – local tenants, leaseholders and other stakeholders will take decisions about the local landlord service and the local, accessible base	√ presentation and questions	√ Trowers report on Intra Group Agreement	√ questions and observation
Local accountability and partnership – the local housing association will work in an accountable partnership with SCDC	√ questions	√ Trowers advice on the transfer agreement	√ questions about role in wider LA strategic working
Tenant participation and empowerment – tenants are genuinely empowered to shape delivery of services, and to have an effective say in the future of the local housing association	√ presentation and questions	√ BVPI and STATUS. Trowers report on constitutional options	√ questions and observation
Finance and resource – the local housing association will be financially strong and have quality support services	√ questions	√ - Savills report	√ questions and observation
Viability – any transfer would create two viable organisations (Council and local housing association)	√ questions	√ review of SOA conclusions and potential negotiation areas	x

Criteria	Open event	Desk top	Visit
Service Excellence – the local housing association will be able to deliver high quality, comprehensive services from a local and accessible base	√ questions	x	√ questions and observation
Affordable Homes – additional affordable rented homes will be provided in South Cambridgeshire in village locations	√ questions	x	√ questions
Staffing matters – staff will have a good employer, operating from a local and accessible base, that can offer opportunities for training and development	√ questions	x	√ questions and observation
Culture and ethos – the local housing association will be a positive, learning organisation. It will focus on people and their villages and seek to provide a high quality and sustainable environment	√ questions	x	√ questions and observation
Sustainable performance – the local housing association will perform strongly and have the capacity to expand its business.	√ questions	x	√ questions and observation